



**Item # 12**

October 6, 2017

**MEMO TO: VENTURA COUNTY TRANSPORTATION COMMISSION**

**FROM: AARON BONFILIO, PROGRAM MANAGER**

**SUBJECT: AUTHORIZE RELEASE OF REQUEST FOR PROPOSALS FOR VCTC  
INTERCITY TRANSIT SERVICE AND RECEIVE COMMENTS FROM RATP  
DEV NORTH AMERICA BUS.**

**RECOMMENDATION:**

- Approve release of the Request for Proposals for VCTC Intercity Transit Service.

**BACKGROUND:**

At the April 2017 Commission meeting, the Commission voted to approve the Settlement and Contract Termination Agreement (Agreement) with Roadrunner Management Services, the firm which currently operates the VCTC Intercity transit service. Pursuant to the Agreement, Roadrunner had the option of selling its company and requesting assignment of the current VCTC intercity transit services contract to a qualified buyer to continue the contract, or, if unable to sell, the services contract will be terminated following the procurement of a new transit service operator by VCTC. Pursuant to the Agreement, the deadline to close the sale to the qualified buyer was September 30, 2017. While the deadline of September 30 for Roadrunner to close a sale with an acceptable buyer has passed, staff has been advised that RATP Dev North America Bus (RATP Dev) has recently submitted a proposal to Roadrunner to purchase Roadrunner and assume the VCTC Intercity Service agreement. Blaine Rigler, President of RATP Dev North America, will be providing an overview of RATP Dev's proposal regarding the acquisition of Roadrunner and an introduction of RATP to the Commission. As of today, RATP Dev has not made a formal proposal to VCTC regarding any modification it may request to the initial contract between VCTC and Roadrunner Management Services.

While the Commission may receive the presentation from RATP Dev, staff is recommending that, pursuant to Section 2.2(b) of the Agreement, the Commission authorize release of the attached Request for Proposal for VCTC Intercity Transit Service. Staff anticipates that the RFP process will occur concurrently with consideration of the potential assignment to RATP Dev, the latter of which staff anticipates will take through approximately November 30, 2017. As noted in the attached RFP, the Proposer Bid Conference is scheduled for December 6, 2017. Under the

concurrent approach, the process of consideration of the potential assignment to RATP Dev would occur through November 30, 2017 but VCTC would not waive any rights it may have based the failure of Roadrunner close the sale to a qualified buyer prior to September 30, 2017. These rights include the right to issue the RFP if Roadrunner has not closed escrow on the sale to a qualified buyer by September 30, 2017.

Pursuant to process set forth in Section 2.2(b) of the Agreement, staff presents the attached draft RFP for the Commission's consideration and approval to release. A *Summary Fact Sheet* is attached which provides a high-level review of key terms and conditions contained in the RFP.

Following Commission approval to release the RFP, staff anticipates the administration of the procurement (including evaluation, contract award, and post-award contract startup), to take approximately ten months, with a new contract, as necessary, slated to begin August 1, 2018.

Attachments:

*Attachment A: Request for Proposals to Provide VCTC Intercity Transit Service – RFP # 17-90164-FR*

*Attachment B: RFP Summary Fact Sheet for VCTC RFP # 17-90164-FR*  
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